

DJS CONSULTING GROUP

# Pitch Deck

Where Opportunities, Excellence,  
and Business Solutions Meet



**CONSULTING  
GROUP**

WHO WE ARE

# The Support You Need for Project Success

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DJS is a consulting company that provides services and solutions to government agencies within the DC, Maryland, and Virginia surrounding areas.

Our company provides solution-based services in all areas of government contracting, program management, and contract management. Our focused services and solutions, mature infrastructure, and agility allow us to provide expertise, flexibility, and custom delivery to our clients.

DJS Consulting Group began with two Air Force veterans with a single vision: to provide a service that exceeds all governmental needs and expectations. We accomplish this objective with every client we have the pleasure and opportunity of working with, because we bring a highly dedicated team with 50+ combined years of experience to the table.

**We take a collaborative and innovative approach with a dedicated, integral team of experienced partners and a “customer comes first” culture.**

# Key

Mr. Sawyer is an 11-year Air Force veteran with 20+ years in contract management.

During his time in the Air Force, he held a \$2M Warrant and was responsible for effectively managing over \$600M in construction and services contracts, including managing more than 40 deployed personnel located throughout Afghanistan, Iraq, Africa, Kuwait, and Qatar.

Mr. Sawyer has also provided exceptional consulting services to Contracting Offices within USMS and FWS.



**Joseph Sawyer, Jr.**

Chief Operating Officer

**20+ YEARS IN CONTRACT MANAGEMENT**

**16+ YEARS IN ACQUISITIONS**

Chief Executive Officer

**Douglas Janney**



Mr. Janney is an experienced business owner and contracting specialist with 16+ years in acquisitions working directly with the Army, Air Force, GSA, DOT, and Homeland Security.

Mr. Janney served 11 years in the Air Force as an Aircraft Armaments Specialist and Contract Specialist/Contracting Officer, building the foundation for his wealth of acquisitions and contracting expertise.

He currently has DAWIA Level II in Contracting, Top Secret Security Clearance SSBI, and a B.S. in Organizational Management.

# Leaders

TOP SECRET FACILITY CLEARANCE

DEDICATED ACQUISITION LIAISON TEAM

SBA CERTIFIED 8(A) PROGRAM PARTICIPANT

SERVICE-DISABLED VETERAN OWNED  
SMALL BUSINESS

MINORITY OWNED SMALL BUSINESS

MULTIPLE AWARD SCHEDULES:

00Corp – 47QRAA19D00BA

IT70 - 47QTCA19D00HU

## DETAILS & DIFFERENTIATORS

# Unrivaled Capabilities, Indestructible Values

As a full-service consulting firm with multiple small business certifications, DJS Consulting is uniquely positioned to partner with federal, state, and local government agencies, as well as private sector businesses, to meet their performance needs and small business requirements.

DJS Consulting provides superior contract management and administrative support while consistently exceeding customer service expectations.

LET'S CONNECT

CODES

# Company Info

LET'S CONNECT

## UEI Number

EXAMPLE123

## Cage Code

EXAMPLE 123

## NAICS Codes

**541611**

Administrative Management and General Management Consulting Services

**541612**

Human Resources Consulting Services

**541618**

Other Management Consulting Services

**541519**

Other Computer Related Services

**541990**

All Other Professional, Scientific, and Technical Services

**541219**

Other Accounting Services

**561110**

Office Administrative Services

**561499**

All Other Business Support Services

## Designations

- SBA Certified 8(a) Program Participant
- Service-Disabled Veteran Owned Business
- Minority Owned Small Business
- Multiple Award Schedules

## OUR CAPABILITIES

# Trusted Since '13

01

## Program Management

- Business Strategy Consulting and Advisory
- Project Management
- Earned Value Management
- Organization Change Management
- Business/Agency Capability Assessment
- Business Transformation
- Business Process Innovation and Redesign
- Business Operations
- Implementation Oversight and Program Compliance

02

## Acquisition Support Services

- Cradle to Grave Contract Support
- Contract Closeout
- Cost Analysis
- Contract Closeout
- Contract & Grant Administration
- Solicitation Development
- Source Selection Support
- Requirement Development Assistance
- Acquisition Liaison

05

## Administrative Support Services

- Grants, Procurement, Financial, Travel, HR System Support
- Medical Scheduling
- Document Reproduction
- Manpower Assessment
- Technical Writing
- Equal Employment Opportunity/Title VI

04

## Assistance & Advisory Support Services

- Compliance Support
- Project Management Office (PMO)
- Professional Development
- Microsoft Suite Training Support
- Workload Management
- Financial Analysis

03

## Technology Support Services

- IT Strategy, Governance, Policy Consulting and Advisory
- Technology Capability Assessment, KPIs
- Application Development and Implementation
- IT Management Consulting
- Web and Internet Systems
- Systems/Facilities Management and Maintenance
- Operations & Maintenance (O&M)



## US Department of Transportation

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## US Department of Homeland Security

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PAST PERFORMANCE

# Customized Solutions for Intelligent Growth



## Defense Security Cooperation Agency

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## US Department of Agriculture

- Bullet Point



## Table Example

OPO DIVISION	Reconciliation Workload	Vendors Contacted FY22	PR's Requested	Modifications In Progress	Reconciled Actions
CISA AD					10
STAD	1	4	7		11
ITAC	2	5	8		12
DOAD	3	6	9		13
<b>TOTAL</b>	<b>100</b>	<b>200</b>	<b>300</b>	<b>-</b>	<b>400</b>

## Another Fab Table Example

OPO DIVISION	Total Workload	Contacted	PR's Requested	Modifications In Progress	Total Closed Actions
STAD	1	4	7	1	4
ITAC	2	5	8	2	5
DOAD	3	6	9	3	6
<b>TOTAL</b>	<b>100</b>	<b>200</b>	<b>300</b>	<b>100</b>	<b>200</b>

Fine print details included here with more information.

## Table 3

OPO DIVISION	Closeout Workload	Contacted	PR's Requested	Modifications In Progress	Total Closed Actions
CISA AD	1	4	7	1	4
STAD	2	5	8	2	5
ITAC	3	6	9	3	6
DOAD	1	4	7	1	4
<b>TOTAL</b>	<b>100</b>	<b>200</b>	<b>300</b>	<b>100</b>	<b>200</b>

Fine print details included here with more information.

## Table Example 4

OPO DIVISION	Total Workload	Contacted	PR's Requested	Modifications In Progress	Total Closed Actions
IAA's	1	4	7	1	4
ITAC	2	5	8	2	5
DOAD	3	6	9	3	6
<b>TOTAL</b>	<b>100</b>	<b>200</b>	<b>300</b>	<b>100</b>	<b>200</b>

Fine print details included here with more information.

# Case Study

EXAMPLE COMPANY  
NAME HERE

October 1600 – April 2025

## Challenges

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## Successes

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DJS CONSULTING GROUP

# Get in Touch

DJS is responsive and ready to get to know your challenges.  
Let us know what strategic support you're looking for today.



## PHONE

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(123) 789-1000

## EMAIL

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## WEST COAST OFFICE

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LET'S CONNECT



**Thank You!**